



Nottingham
City Council

A BRIEF INTRODUCTION TO SCAPE



Mark Robinson
Scape group chief executive



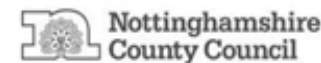
The History of Scape

- LA's **collaborating** for over 50 years
- Originally on **building** of new schools
- More recently on **procurement**
- **6 shareholders** across the UK
- Formed a '**LATC**' in 2006

SCAPE OWNERSHIP & GROUP STRUCTURE



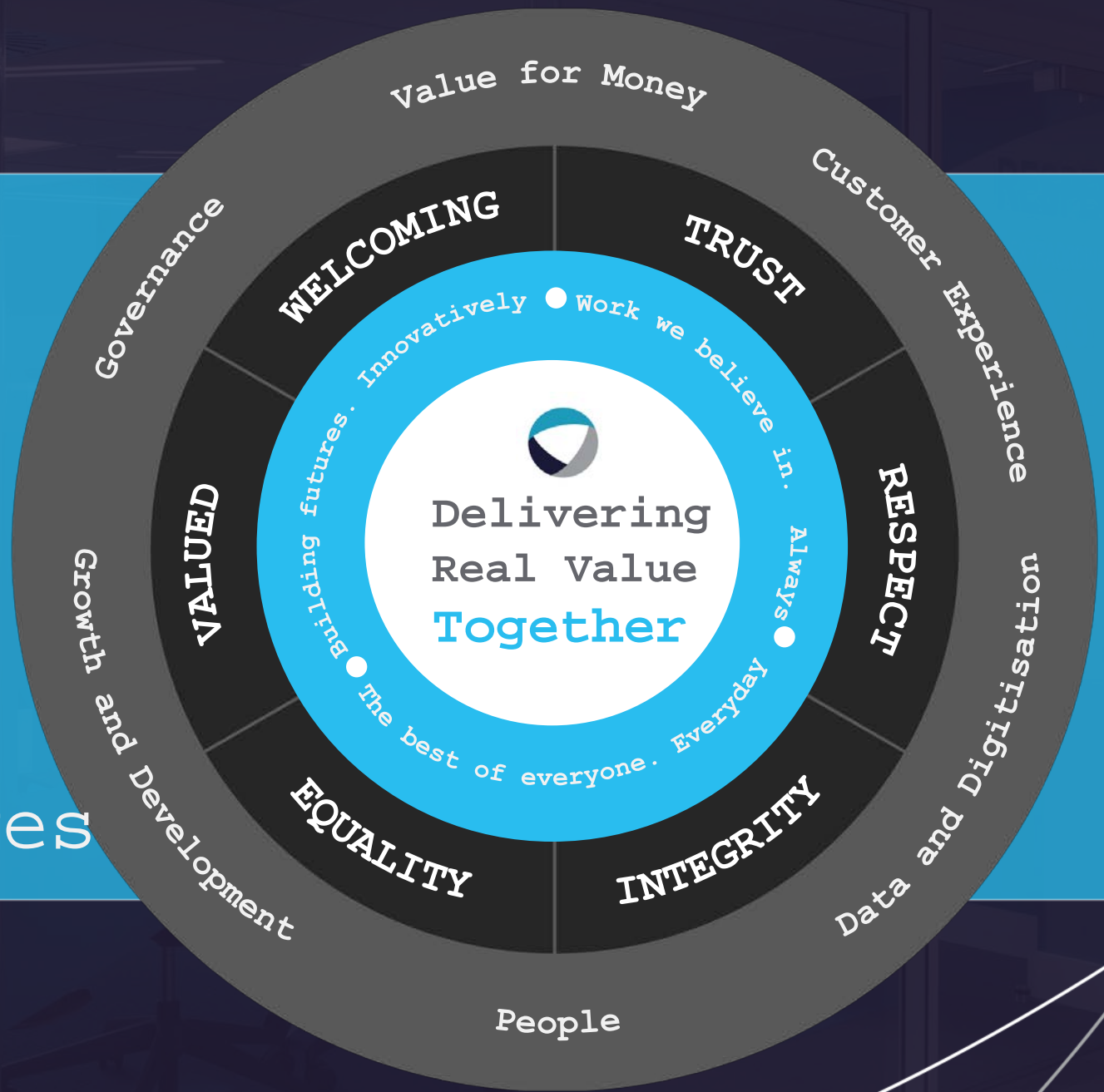
Our shareholders





Our **Why**

Creating a
world
everyone
deserves



15 years

serving the public
sector

£17bn Buying power

£5bn Active pipeline value

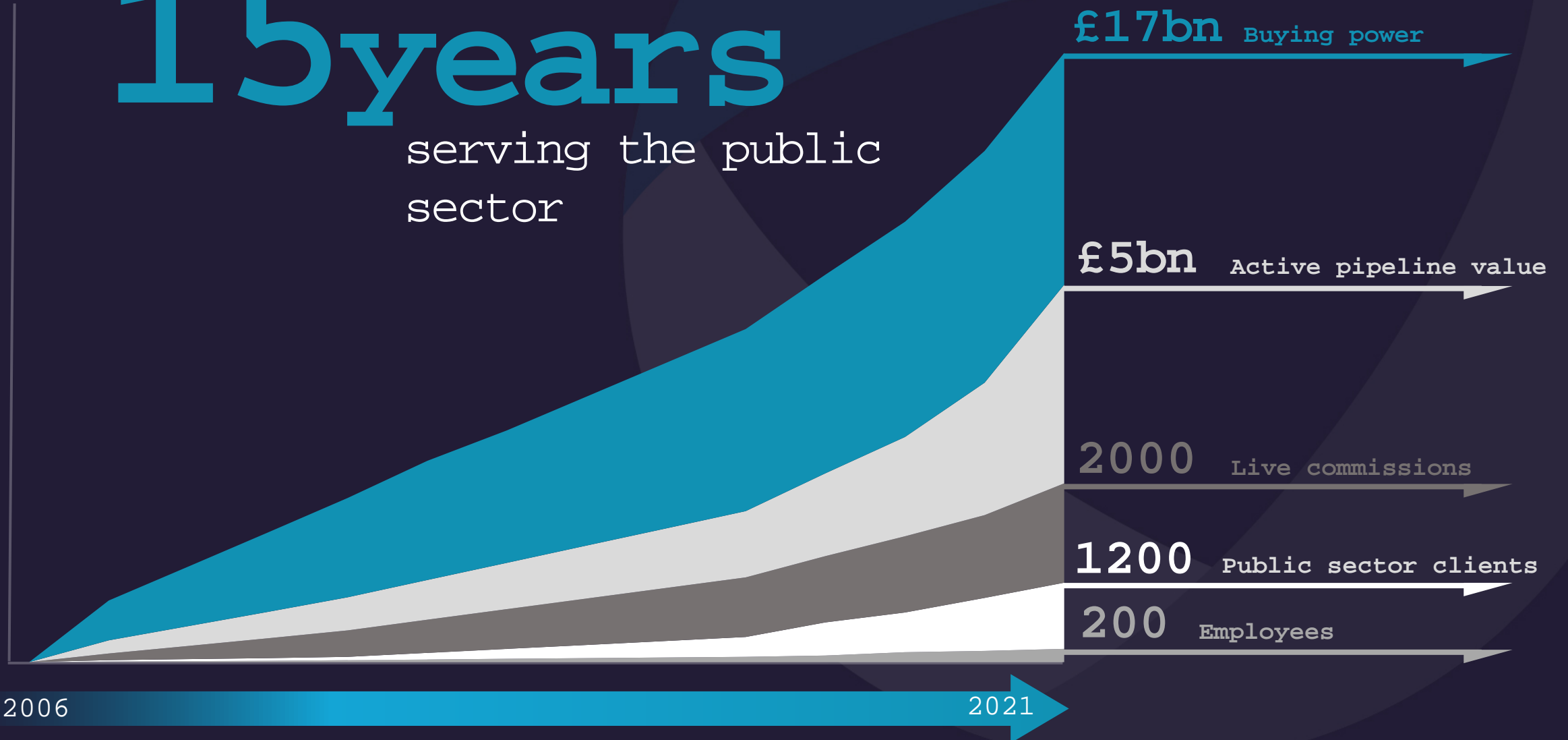
2000 Live commissions

1200 Public sector clients

200 Employees

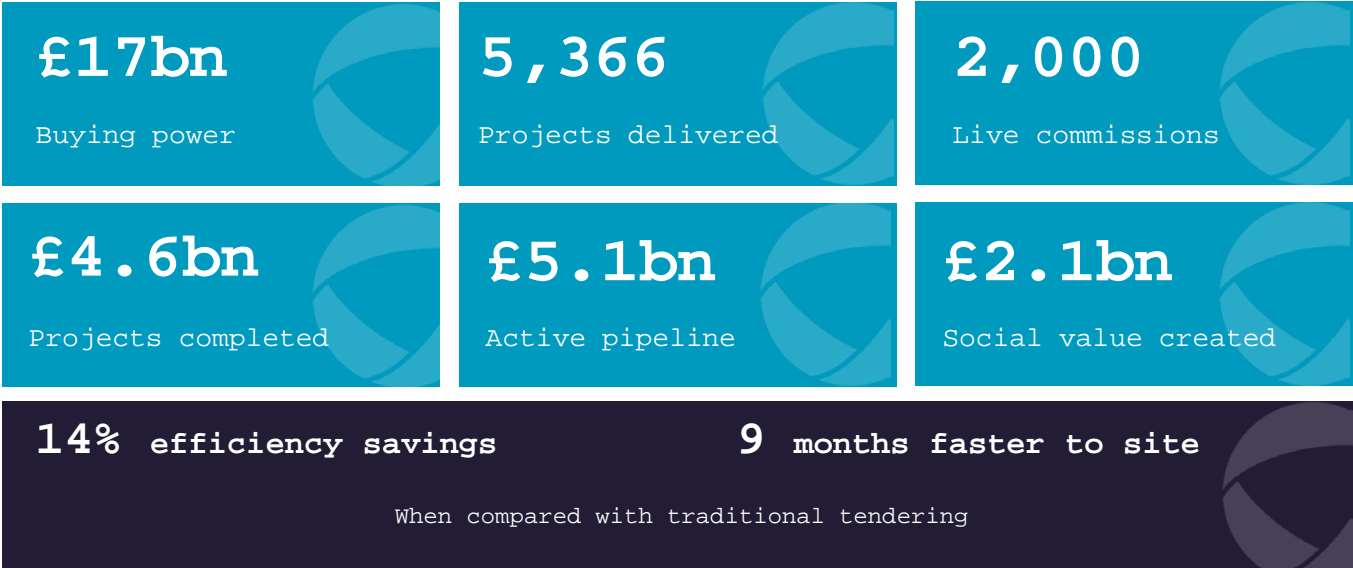
2006

2021



EFFICIENCIES GENERATED TO DATE

Economies of
scale and
procurement
efficiency



Delivered with no procurement challenges & no contractual claims.



Project
efficiency



Note | Savings are up to these amounts and vary based upon the size of project.

INDUSTRY LEADING PERFORMANCE

Performance efficiency

	 SCAPE Performance	 Glenigan National average
On budget	98%	66%
On time	99%	59%
Client satisfaction	9/10	8/10
Value for money	88%	73%

N.B. On average, every construction project overspends by 7%.

Social, environmental and community impact

95%

Waste diverted
from landfill

91%

SME
engagement

50%

Local labour
used

87%

SME spend

53%

Local spend
within 20 miles

98%

Fair payment

ACCELERATED PROCUREMENT For the public

- Direct award frameworks
- Performance managed
- 1,000 clients
- 15 years track record of successful delivery



Adrian Hill
Director of
Operations



ACCELERATED PROCUREMENT

Beyond the public sector

- Responsible procurement solution for:
 - Local authority-owned private companies,
 - Charitable bodies,
 - Joint venture partnerships and special purpose vehicles.



Mike Salter
Director of
Development



arcpartnership

- Joint Venture
- Full array of property services
- 85 employees
- Client and partner



Daniel Maher
Managing Director

Project
Management

Architectural
Design

**Arc
Assist**

**Arc
Regeneration**

Commercial
Management

Structural
Engineering

Responsive
Repairs &
Servicing

Client
Services

CDM / H&S

Mechanical
Design

**Arc
Construction
Services**

**Arc
Compliance**

Contractor
Management
& Performance

Electrical
Design

Planned
Maintenance

Asset
Management

 **SCAPE**



LUNGFISH

- Award winning practice
- Bespoke, modular and offsite specialists
- Disruptive client engagement approach



Simon Reid
Managing Director



 **SCAPE**

WINNER

Civils project
of the year
2020

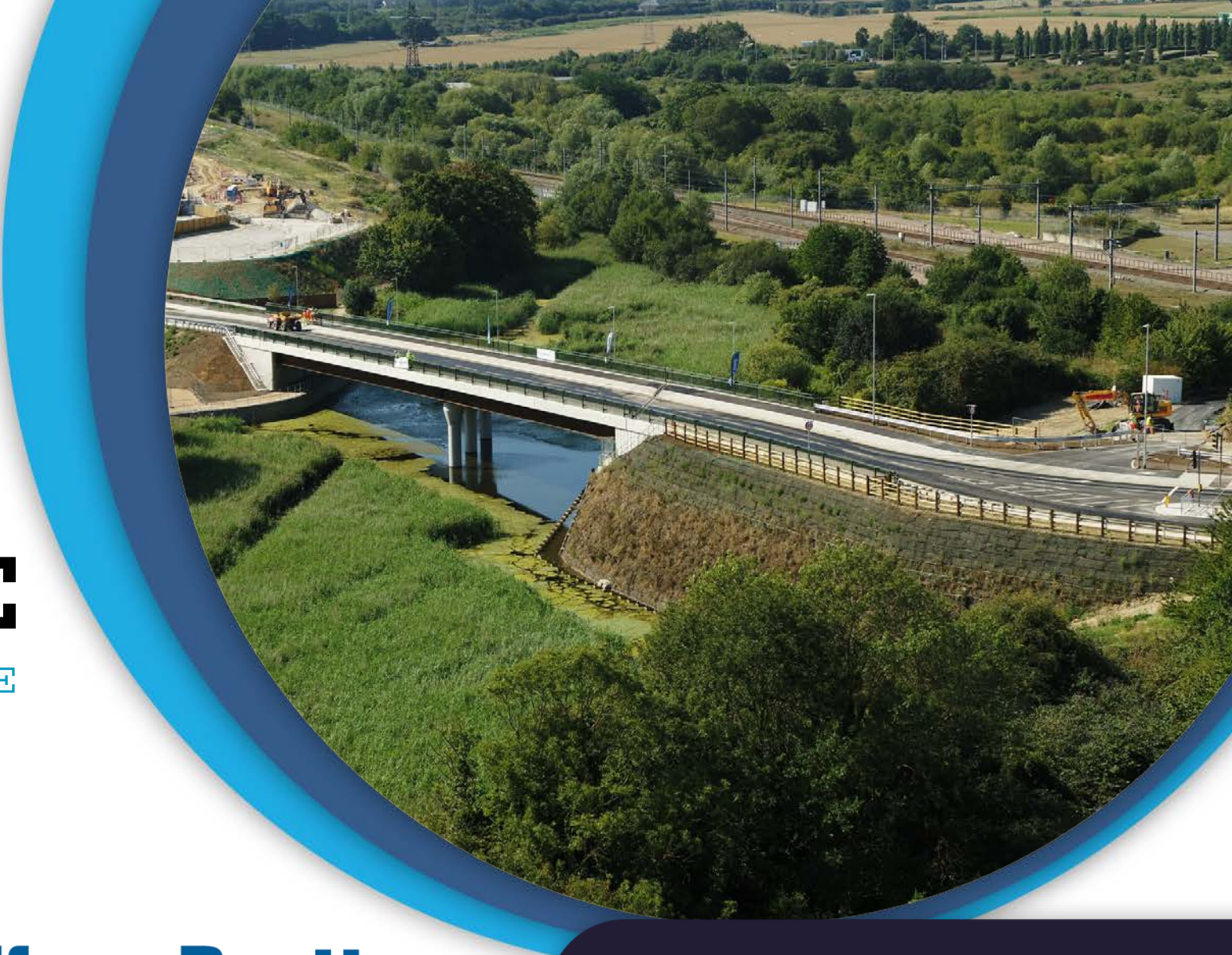
TAKE PRIDE

5 REASONS TO CELEBRATE SCAPE



Balfour Beatty

Springhead Bridge
Scape Civil Engineering



TAKE PRIDE

5 REASONS TO
CELEBRATE SCAPE

"Not only will it bring around 600 new jobs to Gateshead, but it will give a much-needed boost to the local economy."

A large, curved, blue-bordered frame containing a photograph of a modern building with a glass and metal facade at night. The building is illuminated from within, and streetlights are visible in the foreground.

 Fair payment 100% within 19 days	 SME spend 100% (£11.7m)
 Local labour 79.9% within 20 miles	 Local spend 72.2% within 20 miles
 Local labour 92.6% within 40 miles	 Local spend 88.5% within 40 miles

RIGA. Gateshead
Scape Construction

TAKE PRIDE

5 REASONS TO CELEBRATE SCAPE

- Best new building commendation: Derby Civic Society
- Shortlisted for 2020 RICS Social Impact Award
- Shortlisted for 2020 SPACES Civic Building of the Year
- Shortlisted for Best Public Service / Educational Building in the East Midlands, LABC Building Excellence awards

arc
partnership


LUNGFISH



Castleward Primary
Arc and Lungfish

TAKE PRIDE

5 REASONS TO
CELEBRATE SCAPE

THE SUNDAY TIMES

100
**BEST NOT-FOR-PROFIT
ORGANISATIONS
TO WORK FOR
2020**



TAKE PRIDE

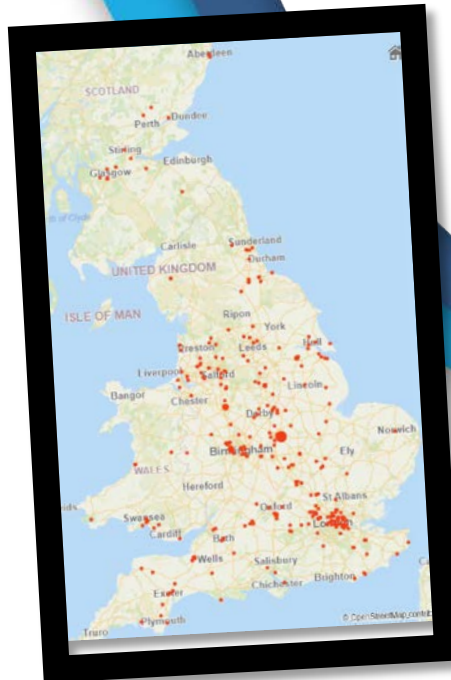
5 REASONS TO CELEBRATE SCAPE

- 2000 students
- 300 schools
- 580 Industrial Cadet Silver Awards
- £200k social value

"In 25 years of teaching, I cannot recall such inspiration from a group of professionals"

Kathryn Sanders, assistant headteacher,
St Josephs CC school

Learning
in lockdown



Digital work experience
UK wide



SCAPE

Delivering Real Value
Together

